



Toyota Ukraine supports high level automation and allows adding of more business processes for further development

“Advisor’s experts («big four») studied the required technical specifications and verified them against the solutions offered by the world leading ERP vendors. As a result, «Toyota-Ukraine» was advised to switch to Microsoft Dynamics AX, as an optimal ERP solution for growing business.”

Mr. Oleksandr PROTCHENKO, the Chair of the IT Department,
Toyota Ukraine

«TOYOTA-UKRAINE» Company with Foreign Investments is the official distributor of Toyota and Lexus brand cars and spare parts in Ukraine. The fundamental values and principles underlying Company’s current leadership root back to its incorporation stage. Since the time of its foundation in 2003, «Toyota-Ukraine» has followed the «kaizen» philosophy meaning «continuous improvement» in Japanese.

Toyota Ukraine growing business and automation of logistics and sales of cars and spare parts

The Project scope provided for automation of the business process categories listed hereafter:

- Logistics of import, export and domestic movements;
- Pricing management;
- Support of fleet sale;
- Integration into Toyota global systems (sale planning and accounting systems) and systems of counterparties, including service providers (logistics operators, freight forwarders, insurers);
- Cost accounting in various aspects using distribution mechanisms;
- Customer and supplier payments;
- Vehicle warehouse, Vehicle reservation (portal), Pre-Delivery Inspection;
- CRM;
- Development of an analytic reporting system employing OLAP technology.

Implementation’s attainments

- All business are managed in the single information system, include dealers’ processes;
- Customers’ information from every dealers are accessed to be used for sales and co-sales purposes;
- Ability to provide personal approach for customers and their cars
- Predictable and planned managing dealers’ network business.

Toyota Ukraine - official importer of Toyota and Lexus vehicles, as well as supplier of original repair parts in Ukraine and Moldova.

Goals

- Build unified system to support business following the international standards
- Get ability for customization to reach flexibility in business process automation

Industry

Distribution, Automotive

Country or Region

Ukraine

Number of Users

550

Connect with Toyota Ukraine

www.toyota.ua

Toyota Ukraine Technology Environment

ERP system	Microsoft Dynamics AX 2009 Microsoft Dynamics AX 2012
Deployment strategy	On premise

